

**Commercial Signage for Large Multi-location Clients, Price: \$2,900,000**

Two locations - West Coast and Southeast US. Business provides turnkey applied design, manufacturing, installation, maintenance, and project management of exterior signage for large Fortune 200 clients across the US. Products are high priced and high quality. Clients rarely require bids. No advertising. No outbound sales efforts. Revenues for 2021 were \$4.3 million with an SDE of \$590,919. Trending in 2022 to do \$850,000+ in SDE.

Excellent opportunity for strategic or entrepreneurial financial buyer to build on solid client base.



**Financial Summary**

The Companies' healthy revenues and profitability were consistent until COVID in 2020. Revenues dropped considerably during 2020 and 2021, but the Companies remained profitable. The information provided below is consolidated for the two locations:

	6 mos. 4-30-22	2021	2020	2019	2018
Revenues	2,140,700	4,254,356	4,236,359	7,299,020	7,974,673
SDE	421,573	590,919	418,280	2,073,410	2,095,545
Adjusted EBITDA	349,684	440,919	268,280	1,901,443	1,926,932

**Investment Highlights**

- Extreme high quality, brand name clients who do not bid out their work for the Companies' products and services.
- Adding sales and/or advertising efforts would significantly increase visibility, revenues and profitability.
- Long history of profitability, "awesome" clients, excellent reputation, interesting work, and plenty of room for growth just by building a sales team.
- Opportunity to downsize the facilities for both locations or consolidate into an existing location with a strategic acquirer.



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