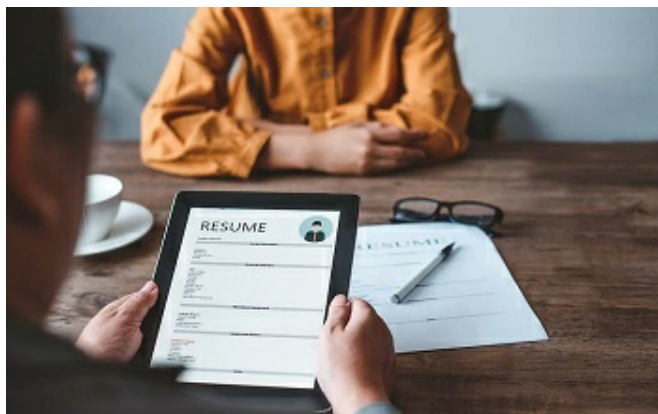


## Franchised Staffing Company – North Atlanta

**Price: \$ 3.7 Million**

Company enjoys being a part of one of the best known and highest ranking franchise staffing systems in the US. This franchise territory has earned many local and national awards for client and candidate satisfaction. Highly profitable, with additional expansion territories included. Excellent staff in place with many years' experience servicing this community.

Three year average EBITDA, including COVID year, \$705,436.



### Financial Summary

	<u>6-30-21 YTD</u>	<u>2020</u>	<u>2019</u>	<u>2018</u>
Revenues	647,219	1,178,718	1,584,980	1,583,028
Adjusted EBITDA	338,326	507,808	797,076	811,424
% of Revenues	52%	43%	50%	51%

### Investment Highlights

- Franchise ownership of a highly respected business that regularly receives awards at the national and local levels for its outstanding services to clients and candidates.
- Participation in the growth of the staffing industry – a major engine in the nation's economy.
- A well-trained, responsible employee team who love the staffing industry.
- Diverse, long-term, stable customer base.
- Opportunity to add satellite offices within the legacy franchise territory.
- As labor markets continue to shift, a high percentage of companies use staffing companies to augment efforts when hiring new talent – this is especially true in the Company's targeted client base – which is companies with 200 or less employees.
- The territory within which the Company operates is considered "large" in size and as such, is poised for significant growth in the markets available to it.
- Additional opportunities for growth come from large distribution warehouses being added in the market area which will require hundreds of employees.



**Sara Burden, President**  
CBI, M&AMI, FMAS, FIBBA, CM&AP

678-277-9951 ext. 11  
[sb@waldenbus.com](mailto:sb@waldenbus.com)

Learn more about Walden Businesses at [www.waldenbus.com](http://www.waldenbus.com)  
**Walden Businesses, Inc., 9040 Roswell Rd, Suite 410, Atlanta, GA 30350**