

# WALDEN

BUSINESSES, INC.

MERGER & ACQUISITION SERVICES

September, 2020 - **Walden Businesses, Inc.** is pleased to announce its client, a **Geosynthetic Products Manufacturer/Fabricator**, completed a successful sale to a strategic acquirer. Walden initiated this transaction and acted as advisor to the seller.



The company is a leading manufacturer/fabricator of premium industrial textile products used for niche environmental applications and provides engineering, installation, converting and extensive technical support. As an award-winning fabricator with global distribution of proven products and processes, the company's highly trained and technically proficient staff distinguishes the company above competitors.

Sara Burden of **Walden Businesses, Inc.**, said, "It has been my pleasure to work with our client and the buyer through this process. We experienced multiple time delays due to the pandemic, the PPP loan forgiveness process, and the financial institutions supporting both the buyer and seller. But, as a team, we made it across the finish line! I commend both sides for their endurance and resilience!"

**Seller** about working with Sara: "It's a relief to know that all our efforts finally paid off and that I will never have to go through this again. I want you to know how pleased I am with your knowledge of the industry, but especially your patience helping me through this process. It has been some ride. Take care of yourself and stay in touch."

**Acquirer** about working with Sara: "Sara and her team did a fantastic job of presenting the company profile, and providing information during due diligence in an orderly fashion. Through her determination, Sara was able to keep all the attorneys and banks on task. There were times I thought the deal wouldn't go through, due to the pandemic, but Sara kept the flow of communications such that we were able to muscle through it. Best of luck on your future deals, Sara!"

**Walden Businesses, Inc.**, founded in 1991, is an Atlanta based mergers and acquisitions firm specializing in the representation of privately held companies in the manufacturing, distribution and business services markets. Visit the Walden website at [www.waldenbus.com](http://www.waldenbus.com) to learn more about its team and the services it provides its clients.