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MERGER & ACQUISITION SERVICES

February, 2020 - **Walden Businesses, Inc.** is pleased to announce its client, **Option Signs & Environmental Graphics**, completed a successful sale to **Illinois Avenue Partners, LLC**. Walden initiated this transaction, assisted in negotiations leading to its conclusion, and acted as advisor to the seller.



Option Signs & Environmental Graphics is a full service national design and fabrication facility specializing in architectural signage for clients in all their signage and visual communications needs. Option Signs provides excellence in both product and service as seen in recent work at North Georgia College – Dahlonega, West Village – Atlanta / Cobb Co, Fall Line Trace – Columbus, Tuscaloosa Amphitheater – Tuscaloosa, The Cay Building – Savannah and The Greenline Project – Shelby Farms Park Conservancy – Memphis. The Company engages high-profile projects and services a wide variety of educational, institutional, retail and residential clients spanning the commercial, industrial, mixed use, multi-family and single family development industries.

Illinois Avenue Partners, LLC is located in Florida and primarily operates in the Sign Installation and Maintenance business / industry within the Construction - Special Trade Contractors sector. The organization was founded as an investment company with the explicit purpose of buying architectural building products companies throughout the Southeastern United States and focused on buying and building lower middle market and family run businesses. Partner, Michael Winton, offered: “We cannot stress enough how firmly we believe that our company is the ideal platform to partner with Option Signs & Environmental Graphics. The combined company will be a significant player in the southeast U.S. real estate branding and signage market, serving several key channels.”

John Webster of **Walden Businesses, Inc.**, stated: “It was a real pleasure to work with seller, Patti Huxford, at Option Signs & Environmental Graphics. Patti created a business reputation of stellar, professional service and Option Signs was an industry leader in commercial architectural signage. The synergistic buyers were drawn to the results of her efforts and understood the value of the business. Working with professionals on both sides made the deal a great partnership.”

Walden Businesses, Inc., founded in 1991, is an Atlanta based mergers and acquisitions firm specializing in the representation of privately held companies in the manufacturing, distribution and business services markets. Visit the Walden website at www.waldenbus.com to learn more about its team and the services it provides its clients.