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# WALDEN

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BUSINESSES, INC.

MERGER & ACQUISITION SERVICES

September 28, 2018 - **Walden Businesses, Inc.** is pleased to announce its client, **The Flag Company, Inc.**, completed a successful sale to **Mangal Investments, Inc.** Walden initiated this transaction, assisted in negotiations leading to its conclusion, and acted as advisor to the seller.



**The Flag Company, Inc.** is a market-leading flag distribution and manufacturing company located in Acworth, Georgia. The Flag Company, Inc. ([www.flagco.com](http://www.flagco.com)) was founded in 1989 by Vicki and Mike Lawrence. Vicki Lawrence, President, indicated that the company distributes state and international flags, flagpoles and accessories worldwide, and manufactures custom flags. FlagCo contributed to the success of the 1996 Olympics held in Atlanta, Georgia, by providing flags and installing all flagpoles at multiple venues. Vicki shared that “working with Sara and Jason made the whole process seem easy. They did an incredible job finding the perfect buyer for our company, maintained full confidentiality and monitored every detail. The closing process was smooth – start to finish.”

**Mangal Investments, Inc.** closed on the acquisition of The Flag Company, Inc. on September 28<sup>th</sup>. Peter Mangal’s firm brings a strong financial and operational background, with plans to use Peter’s strategic experience in C-level roles to catapult the company’s strategic growth. Peter commented: “I enjoyed working with Jason and Sara to close the purchase of The Flag Company. I appreciate the professionalism of the Walden team and the fact that they took the time to understand my motivation to acquire a business – working with both buyer and seller to find the perfect fit.”

Sara Burden, President of **Walden Businesses, Inc.**, stated: “We are honored to have worked with Vicki and Mike. We found the owners and staff to be highly focused, and we enjoyed working with them to complete this transaction. Jason Werner, Principal with Walden, co-brokered the transaction, which contributed to the seamless closing for both parties. We also enjoyed working with Peter, who directed 100% of his energy to facilitating a smooth transfer.”

**Walden Businesses, Inc.**, founded in 1991, is an Atlanta based mergers and acquisitions firm specializing in the representation of privately held companies in the manufacturing, distribution and business services markets. Visit the Walden website at [www.waldenbus.com](http://www.waldenbus.com) to learn more about its team and the services it provides its clients.